



Buffalo & Fort Erie Public Bridge Authority

Request for Proposals for
Canadian Duty Free Store Operator

*100 Queen Street
Fort Erie, ON L2A 3S6*

Date Issued: July 21, 2025
Addendum No. 2 Issued: August 20, 2025

ADDENDUM NO. 2

The purpose of this addendum is to provide clarity regarding the intent of this RFP and to provide Proponents with a current list of inventory.

- **Attached to this Addendum is Appendix K which offers a current inventory summary provided by the Receiver as of August 12, 2025. However, it must be understood that the store is still operating and inventory and its value will fluctuate.**
- **Several inquiries have been received regarding the historic financial performance of the current duty-free operation. The Authority instructs all Proponents that the Request for Proposals is a process to secure a new lease for a duty-free business operator, not the purchase of the existing business.**

Financial performance can be influenced by several factors that are specific to each Proponent, including but not limited to: store offerings, vendor agreements, advertisement campaigns, capital investments, etc. As such, Proponents must not rely on past performance of the existing operations and instead rely upon their team to formulate a successful business plan.

Appendix K
Inventory Summary

Aug 12th 2pm		
	On Hand	Ext Cost
Confections Other	314	544
Coremark Confections	(69)	(63)
D Adult Clothing/ Souvenir	198	2,075
D Beer	3,597	43,687
D Body/ Bath	25	226
D Cigarettes	848	49,241
D Cigars	28	410
D Confectionary	11,989	36,118
D Fashion Accessories	5	61
D Film/ Stationary	(4)	(7)
D Games/ Toys	(4)	(10)
D Gourmet Foods	114	728
D Handbags/ Wallets	(2)	(13)
D Jewellery	419	4,444
D Kids Clothing/ Souvenir	1	9
D Liquor	5,216	46,597
D Magazines/ Books	11	85
D Mens Fragrance	3	66
D Souvenirs/ Maps	1,545	5,050
D Sunglasses	103	1,179
D Travel Needs	205	373
D Wine	3,702	51,344
Fashion Accessories	(1)	(7)
Games Toys	(4)	(9)
I Adult Souvenir Clothing	1,445	23,034
I Body/ Bath	596	6,422
I Cigarettes/ Duty Paid	737	39,486
I Cigars	468	14,243
I Confectionary	4,520	18,229
I Cosmetics	1,397	53,783
I ELECTRONICS	35	126
I Fashion Accessories	531	3,147
I GAMES/TOYS	335	1,231
I Giftware	551	6,313
I GIVING GALLERY GIFTWARE	(3)	(16)
I Handbags/ Wallets	512	9,717
I Jewellery	2,787	55,896
I Kids Clothing	107	944
I Liquor	14,555	397,630
I MARKETING INITIATIVES	(1)	(5)
I Mens Fragrance	353	25,509
I MISCELLANEOUS	7	1
I Perfume	482	37,214
I SMOKING ACCESSORIES	22	53
I Souvenirs	5,351	15,603
I Sunglasses	808	21,022
I TRAVEL ACCESSORIES	1,318	2,955
I TRUCKING ACCESSORIES	(18)	(338)
I Watches	18	920
I Wine	1,522	15,887
I Youth Clothing	96	356
Souvenir Clothing	(3)	(27)
Souvenir Items	(10)	(19)
Sunglasses	(1)	(8)
Travel Accessories	(2)	(5)
Watches	(1)	(6)
		991,423